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# **Invest India Conference**

Fairmont Royal York, Toronto Friday, September 8, 2017











### **Invest India Conference**

Please join The Consulate General of India - Toronto, Fairfax, IIFL and C-IBC as we discuss investment opportunities in India.

Canada-India relations are at an important juncture. Much has been accomplished, but far more needs to be done. This "Invest India" Forum is meant to lay the foundation for a forward-looking agenda that promotes the flow of investment both ways – into Canada and India.

We have brought together private sector leaders and senior government representatives from both countries to deepen our economic engagement. This is an opportune time to develop momentum. India is in the midst of implementing significant reforms: GST, demonetization, urban development, digitization, and increased emphasis on the manufacturing sector. As well, Indian companies are expanding, and Canada is well-positioned for reaching wider global markets.

#### 09.15am - Registration and coffee

#### 10:00am - 12:00pm



Prem Watsa
Chairman and CEO,
Fairfax Financial Holdings Limited
Welcome remarks and context
setting



Nirmal Jain
Chairman,
IIFL Holdings Limited
"India: The decade ahead"



Vikas Swarup
High Commissioner of
India to Canada
"The New India: Opportunities &
Challenges"



Shekhar Gupta
Chairman and Editor-in-Chief,
ThePrint
"Economic reforms in India: the
socio-political context"



Amitabh Kant
CEO,
NITI Aayog
"Investing in India: Canada's
Experience and the Road Ahead"



Dean A. Connor
President & CEO,
Sun Life Financial
"Sunlife's history in India, our
partners and perspective in future
growth"

### 12:00pm - Reception

#### 12:30pm



Nadir Patel
High Commissioner for
Canada to India
"Corporate India's Expansion
Plans"



The Hon'ble Chrystia Freeland
Minister of Foreign Affairs,
Canada
"The Canadian Agenda Beyond the
U.S.A."

#### Lunch



01:15pm

#### Nandan Nilekani

Co-founder and Chairman of EkStep, Cofounder Infosys, Ex-Chairman UIDAI

"A path way to Inclusion: India's national ID infrastructure - Aadhaar and the India Stack"





Amitabh Kant CEO, NITI Aayog

"Investing in India: Canada's Experience and the Road Ahead"

Mr Amitabh Kant is CEO, NITI Aayog (National Institution for Transforming India). Until recently, he was Secretary, Department of Industrial Policy and Promotion (DIPP). Amitabh Kant is a member of the Indian Administrative Service, IAS (Kerala Cadre: 1980 Batch). He is the author of "Branding India - An Incredible Story" and has been a key driver of "Make in India", Startup India, "Incredible India" and "God's Own Country" campaigns. He is a graduate in Economics (Hons) from Delhi University, MA in Economics from Jawaharlal Nehru University, and a Chevening Scholar.



**The Honorable Chrystia Freeland** 

Minister of Foreign Affairs, Canada

"The Canadian Agenda Beyond the U.S.A."

Ms. Freeland was first elected as the Member of Parliament for Toronto Centre in a by-election in November 2013 and then re-elected in October 2015 as the Member of Parliament for University–Rosedale. Between November 2015 and January 2017, she served as Canada's 18th Minister of International Trade. An esteemed journalist and author, Ms. Freeland was born in Peace River, Alberta. She received her undergraduate degree from Harvard University before continuing her studies on a Rhodes Scholarship at the University of Oxford. After cutting her journalistic teeth as a Ukraine-based stringer for the Financial Times, The Washington Post and The Economist, Ms. Freeland went on to wear many hats at the Financial Times, including U.K. news editor, Moscow bureau chief, Eastern Europe correspondent, editor of the FT Weekend Magazine and editor of FT.com. She served as deputy editor of The Globe and Mail between 1999 and 2001 before becoming deputy editor and then U.S. managing editor of the Financial Times. In 2010, Ms. Freeland joined Canadianowned Thomson Reuters. She was a managing director of the company and editor of Consumer News when she decided to return home and enter politics.



**Dean A. Connor** 

President & CEO, Sun Life Financial

"Sunlife's history in India, our partners and perspective in future growth"

Dean A. Connor was appointed President & Chief Executive Officer, Sun Life Financial effective December 1, 2011, and is a member of the Company's Board of Directors. Dean joined Sun Life in 2006 as Executive Vice-President with responsibility for the Company's United Kingdom and Reinsurance Operations. He was appointed President of Canadian Operations in 2008, and became Chief Operating Officer in 2010. Dean joined Sun Life following 28 years at Mercer Human Resource Consulting, where he rose to President for the Americas, encompassing its business operations in the United States, Latin America and Canada. Dean is on the Board of Directors of the Canadian Life and Health Insurance Association, a Trustee for the University Health Network in Toronto and a member of the Ivey Advisory Board. He is also the Chair of the 2017 United Way Campaign for Toronto and York Region. Dean is a Fellow of the Society of Actuaries and the Canadian Institute of Actuaries. He holds an Honours Business Administration (HBA) from the Richard Ivey School of Business at Western University.





Nadir Patel
High Commissioner for Canada to India
"Corporate India's Expansion Plans"

Nadir Patel (BA, Wilfrid Laurier University, 1993; MBA, New York University, London School of Economics and Political Science and HEC Paris, 2009) began his career in 1990 at the Canada Customs and Revenue Agency, serving in progressively more senior positions in the agency's offices in Kitchener-Waterloo, Ottawa and Montréal. From 1997 to 2003, he served as departmental assistant to the minister, director of ministerial services, agency adviser to the minister and secretary to the Board of Management. In 2003, he transferred to the Privy Council Office, serving as chief of staff to the national security advisor to the prime minister, associate secretary to the Cabinet, and deputy minister to the deputy prime minister. From 2005 to 2006, he served as senior policy adviser to the clerk of the Privy Council and secretary to the Cabinet. In 2006, he was appointed by the minister of international trade and the minister of transport as Canada's chief air negotiator. Mr. Patel served as consul general in Shanghai from 2009 to 2011. Until recently he served as assistant deputy minister for corporate planning, finance and information technology, and as chief financial officer at Foreign Affairs, Trade and Development Canada.



**Nandan Nilekani** 

Co-founder and Chairman of EkStep, Cofounder Infosys, Ex-Chairman UIDAI "A path way to Inclusion: India's national ID infrastructure – Aadhaar and the India Stack"

Nandan Nilekani is the Co-founder and Chairman of EkStep, a not-for-profit effort to create a learner centric, technology based platform to improve basic literacy and numeracy for millions of children. He was most recently the Chairman of the Unique Identification Authority of India (UIDAI) in the rank of a Cabinet Minister. Nandan Nilekani was previously the co-chairman, Infosys Technologies Limited, which he co-founded in 1981. Born in Bengaluru, Nilekani received his Bachelor's degree from IIT, Bombay. Fortune Magazine conferred him with "Asia's Businessman of the year 2003". In 2005 he received the prestigious Joseph Schumpeter prize for innovative services in economy, economic sciences and politics. In 2006, he was awarded the Padma Bhushan. He was also named Businessman of the year by Forbes Asia. Time magazine listed him as one of the 100 most influential people in the world in 2006 & 2009. Foreign Policy magazine listed him as one of the Top 100 Global thinkers in 2010. He won The Economist Social & Economic Innovation Award for his leadership of India's Unique Identification initiative (Aadhaar). In 2017, he received the Lifetime Achievement Award from E & Y. CNBC- TV 18 conferred India Business leader award for outstanding contributor to the Indian Economy-2017 and he also received the 22nd Nikkei Asia Prize for Economic & Business Innovation 2017. Nandan Nilekani is the author of "Imagining India" and co- authored his second book with Viral Shah, "Rebooting India: Realizing a Billion Aspirations".





Nirmal Jain
Chairman, IIFL Holdings Limited
"India: The decade ahead"

Mr. Nirmal Jain is the founder and Chairman of IIFL Holdings Limited. His professional track record is equally outstanding. He started his career in 1989 with Hindustan Lever Limited, the Indian arm of Unilever. During his stint with Hindustan Lever, he handled a variety of responsibilities, including export and trading in agrocommodities. He founded Probity Research (later renamed India Infoline) in 1995; perhaps the first independent equity research company in India. Mr. Jain was one of the first entrepreneurs in India to seize the internet opportunity, with the launch of www.indiainfoline.com in 1999. Under his leadership, IIFL Holdings steered through the dotcom bust and one of the worst stock market downtrends and grew into a large financial conglomerate. Nirmal Jain is MBA from Indian Institute of Management, Ahmedabad, a Chartered Accountant and a Cost Accountant.



Prem Watsa
Chairman and CEO, Fairfax Financial Holdings Limited
"Seizing the Moment"

Prem Watsa is Chairman and Chief Executive Officer of Fairfax Financial Holdings Limited, a holding company which, through its subsidiaries, is engaged in property and casualty insurance and reinsurance and investment management. In 1985 Prem took control of Markel Financial which was controlled by the Virginia based Markel family. In 1987 he then re-organized and renamed it Fairfax Financial Holdings Limited. He has served as Chairman and Chief Executive Officer since its inception. Since 1985, Fairfax has compounded book value and stock price by about 19%. Fairfax has total assets of approximately US\$57 billion, revenues of approximately US\$12 billion and common shareholders' equity of approximately US\$10.6 billion. The company is listed on the Toronto Stock Exchange. He holds a Bachelors Degree in Chemical Engineering from the Indian Institute of Technology in Madras, India and obtained his MBA from the Richard Ivey School of Business at the University of Western Ontario. He is also a Chartered Financial Analyst. He holds an Honorary Doctorate of Laws from the University of Western Ontario, an Honorary Doctorate of Sacred Letters from Wycliff College of the University of Toronto and an Honorary Doctorate of Divinity from Tyndale College. He is a member of the Sick Children's Hospital Foundation and is Chairman of their Investment Committee, member of the Advisory Board for the Richard Ivey School of Business, member of the Board of Directors of the Royal Ontario Museum Foundation, Lead Director on the Board of Blackberry and Chairman of the Investment Committee of St. Paul's Anglican Church in Toronto. He is on the Board of Horatio Alger Association U.S. and President of Horatio Alger Association of Canada. He is Chairman of Fairfax India. He was formerly Chancellor of the University of Waterloo and on the Boards of the Bank of Ireland and of ICICI Bank. He is a recipient of the Order of Canada.





**Shekhar Gupta** 

Chairman and Editor-in-Chief, ThePrint

"Economic reforms in India: the socio-political context"

Shekhar Gupta is a journalist and hosts the popular show Off The Cuff which features renowned personalities from various walks of life. He was earlier the vice chairman of the India Today Group and until June 2014, served 19 years as editor-in-chief of the Indian Express. Gupta writes a weekly column called "National Interest" for India Today magazine. His "National Interest" columns for the Indian Express were collected in his 2014 book Anticipating India. He also hosts an interview-based television show Walk the Talk on NDTV 24x7. He was awarded the Padma Bhushan by the Indian government in 2009 for his contribution to journalism.



**Vikas Swarup** 

High Commissioner of India to Canada

"The New India: Opportunities & Challenges"

Mr. Vikas Swarup was born in Allahabad and graduated from the University of Allahabad. He joined the Indian Foreign Service in 1986. In his career spanning more than 30 years, he has served in diplomatic assignments in Ankara, Washington DC, Addis Ababa, London, Pretoria and Osaka-Kobe. At Headquarters, Mr. Swarup has served as the Desk Officer for Southern Africa, US & Canada, Director (Pakistan), Director (Nepal and Bhutan) and Director in charge of the Office of the Minister of External Affairs. After serving as Joint Secretary United Nations (Political), he was appointed the official spokesperson of the Ministry of External Affairs in April 2015 in which capacity he was serving till being appointed as the High Commissioner of India to Canada. In helming the External Publicity and Public Diplomacy Division of the Ministry, he significantly upscaled the MEA's social media outreach. Mr. Swarup is also the author of three novels, Q&A, which was adapted as the multiple Oscar-winning film Slumdog Millionaire, Six Suspects, and The Accidental Apprentice. His books have been translated into more than forty international languages. Mr. Swarup is the recipient of a Degree of Doctorate of Literature and Philosophy (Honoris Causa) by the University of South Africa. He has participated in literary festivals around the world and has written for several prestigious publications including TIME, Newsweek, The Guardian, The Telegraph (UK), The Financial Times (UK), DNA (India), Outlook (India) and Liberation (France).