

# TRANSFORMING INDIA

**INVEST INDIA CONFERENCE**  
**September 5, 2018**



**INVEST INDIA**  
World's most awarded IPA





Bangalore Terminal, 2008





Bangalore Terminal, 2018





Bangalore Terminal, 2018





Meerut Highway, 2014

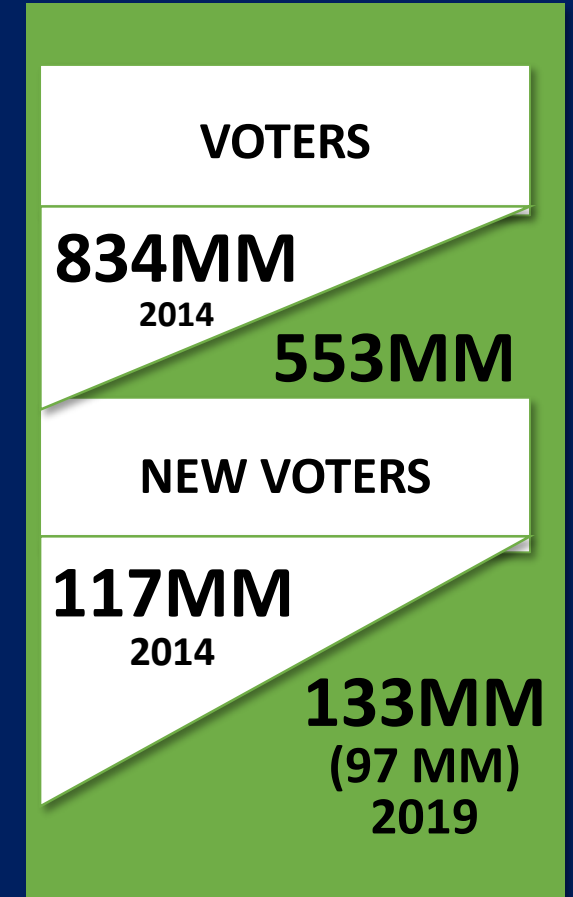
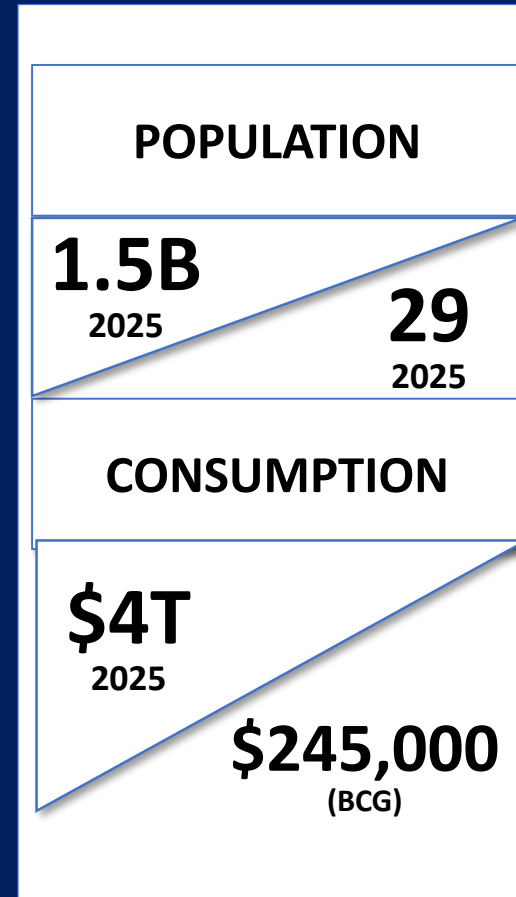




Meerut Highway, 2018



# Transforming India



# The Opportunity 2025





# INDIA - The investment destination

Parameters/ Ranks	India	China	Indonesia	Vietnam	Malaysia	Philippines	Thailand
Political stability	1	2	4	4	3	7	6
Currency stability	1	4	3	7	2	6	5
High quality products	1	4	2	7	3	6	5
Anti-corruption	1	3	4	7	2	6	5
Low cost of production	1	5	3	2	4	7	6
Strategic location	1	5	3	6	1	4	7
Respect for IPR	1	7	3	6	2	4	5
Infrastructure	5	2	3	7	1	4	6
Tax privileges	2	5	3	4	1	7	6
Quality of living for investors	3	5	4	7	1	6	2



**INVEST INDIA**

Source : Bloomberg Nation Brand Tracker 2018

*World's most awarded IPA*



# Mission India

## AADHAR



**1.2 Billion**

## Digital India



**481 Million**  
Internet Subscriptions

## Jan Dhan Yojana



**1 Billion**  
Bank accounts 318 M  
added in last 3.5 years

## Startup India

**#startupindia**

**Fastest growing  
ecosystem**

## Mobile Phones



**1.19 Billion**

## Goods & Services Tax



**17+ indirect taxes  
subsumed**



# Indian subsidiaries outperform Global Parents

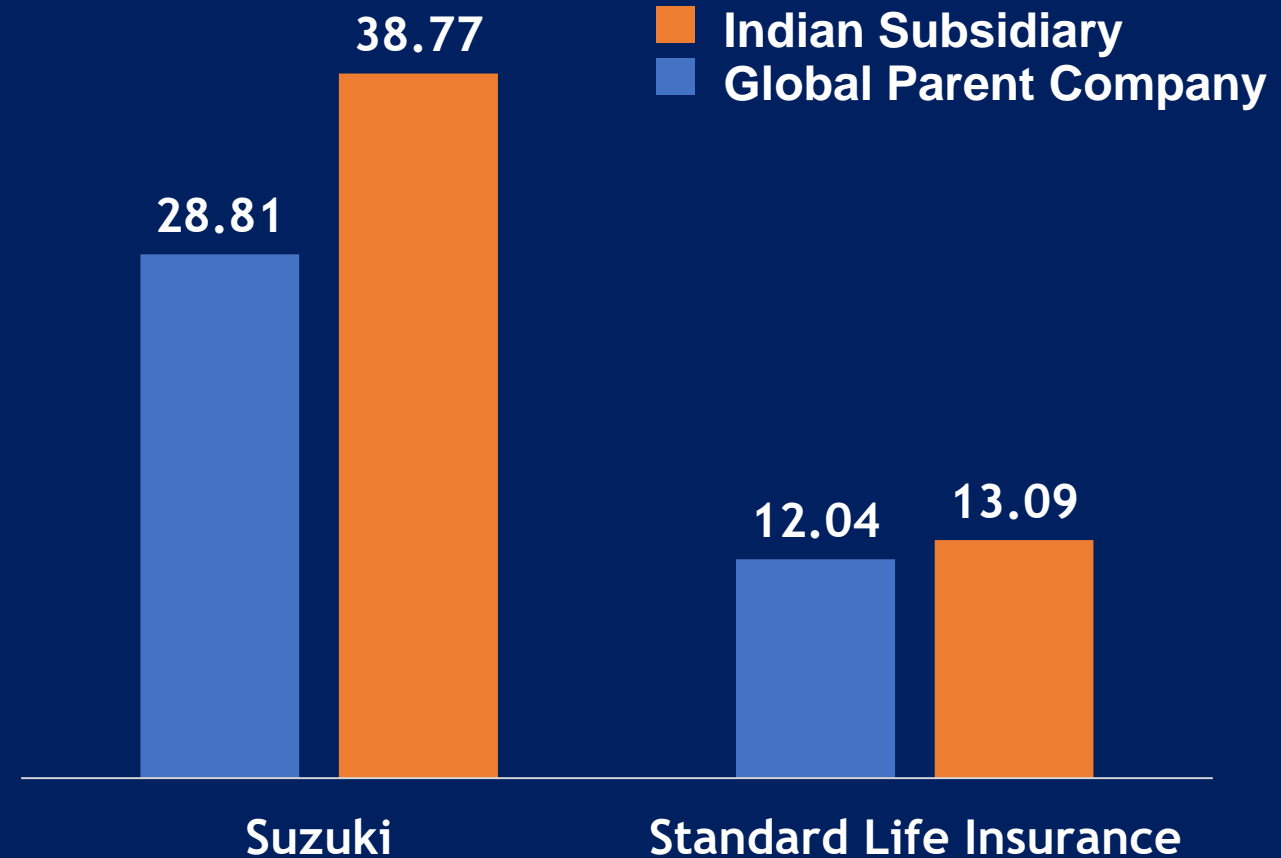
2012 - 2017

Global parents' revenues	6.9%	↓
Indian subsidiaries' revenues	12.6%	↑

Global parents' net profits	4.4%	↓
Indian subsidiaries net profits	30.6%	↑

Average IRR of All-Asia based funds: 11.9%  
Average IRR of India-focused funds: 14.4%

Market Capitalization (in USD Bn)

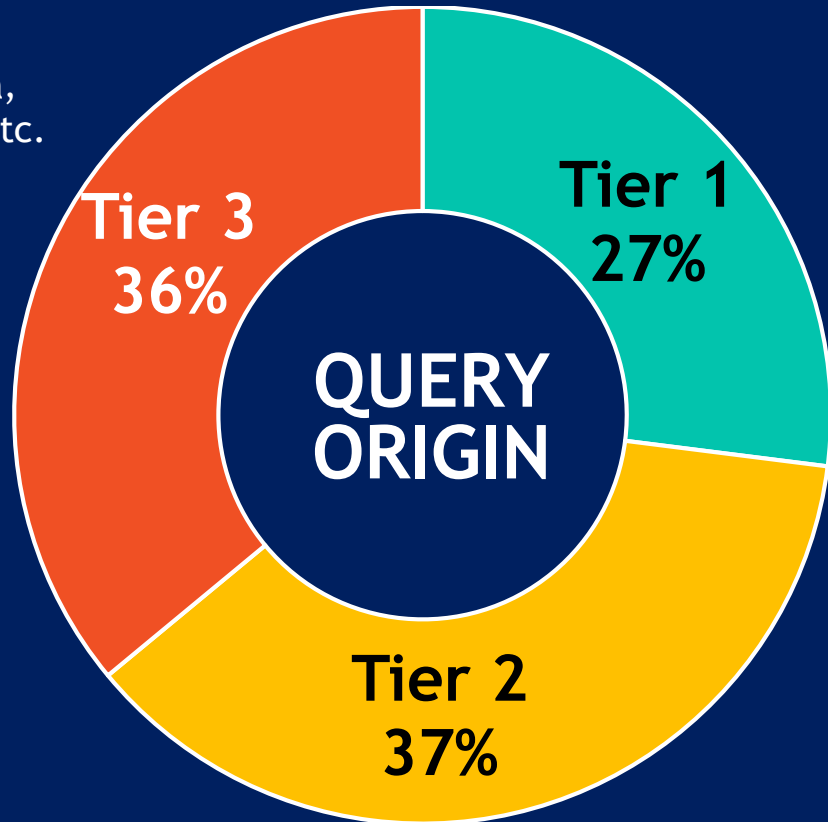




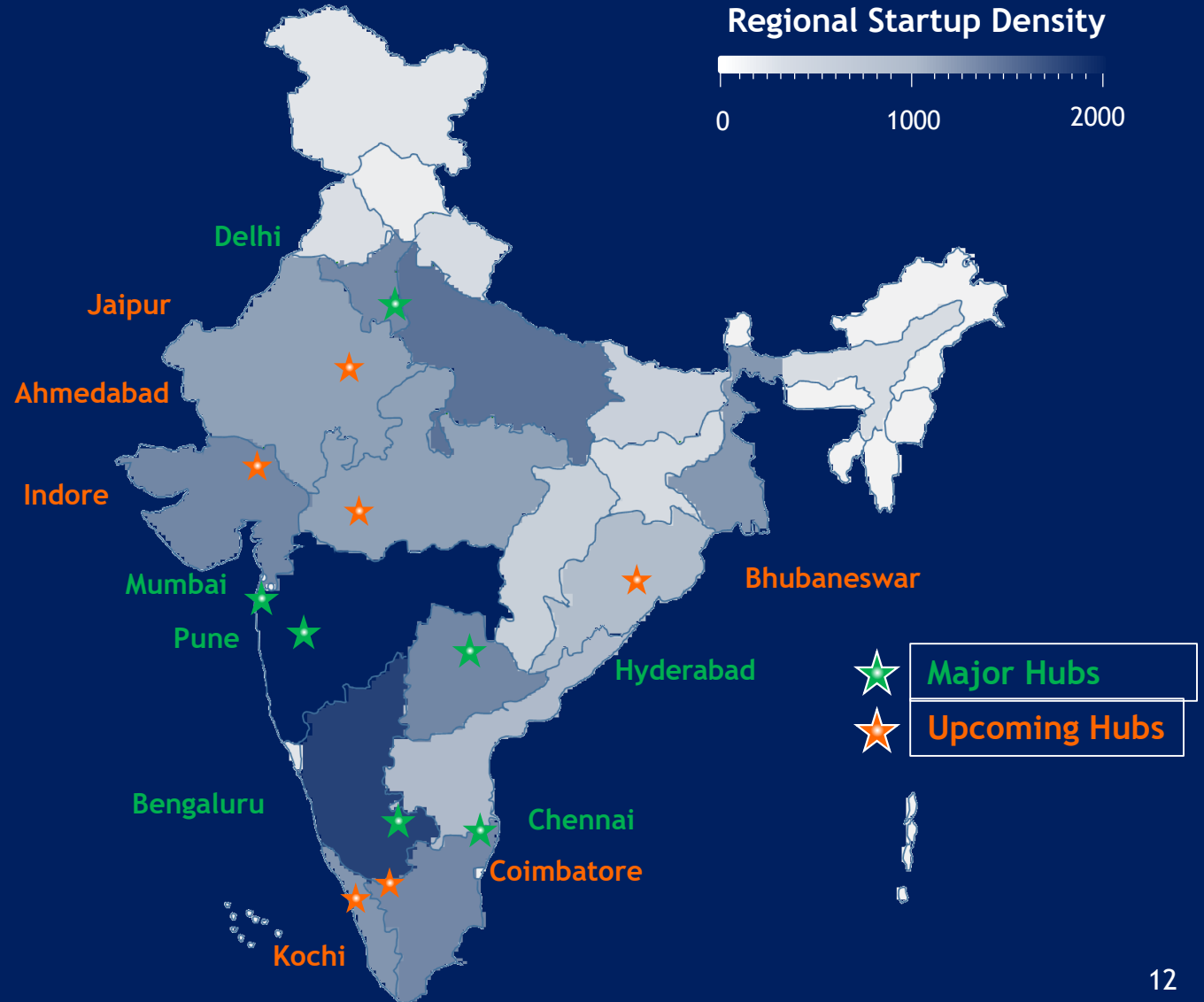
# India: 2<sup>nd</sup> Largest Startup Ecosystem

20,000+ Startups in India

Nashik,  
Vadodara,  
Amravati etc.



Jaipur, Bhopal,  
Patna etc.





# India: Hotbed for Unicorns

16 Unicorns | 3<sup>rd</sup> Largest Unicorn Community

270	INCUBATORS & ACCELERATORS
12	AVERAGE JOBS PER STARTUP
16	HOME GROWN UNICORNS
3	STARTUPS PER DAY

## Years to Unicorn

E-Commerce	
JD.com	4
<b>Shopclues</b>	3
Shopify	3
<b>Flipkart</b>	5
Zalando	4
<b>PayTM Mall</b>	2

Ride Hailing	
Didi Chuxing	2
<b>Ola</b>	3
Lyft	3
<b>Uber</b>	4

Food Delivery	
Deliveroo	4
<b>Swiggy</b>	4
Delivery Hero	4

# Global Business Requests (1/2)

## TOP COUNTRIES

%	Countries
17	United States
10	United Kingdom
9	China
6	Germany
5	United Arab Emirates
5	Australia
3	Canada
3	South Africa
2	France
2	Singapore

## TOP SECTORS

%	Sectors
9	Food Processing
5	Renewable Energy
4	Electronic Systems
4	IT & BPM
4	Textiles & Garments
3	Construction
3	Automobiles
2	Chemicals
2	Capital Goods
2	Defence Manufacturing



# Business Requests (2/2)



## TOP SECTORS

%	Sectors
13	Renewable Energy
8	Food Processing
7	IT & BPM
5	Construction
4	Defence Manufacturing
4	Textiles
3	Media & Entertainment
3	Mining
3	Pharmaceuticals
2	BFSI

# Invest India- \$100 Bn under facilitation (1/2)

## TOP COUNTRIES

%	Countries
24	United States
23	China
12	Taiwan
8	United Arab Emirates
7	Indonesia
6	South Korea
4	Australia
3	England
2	India
2	Singapore

## TOP SECTORS

%	Sectors
21	Construction
14	Retail & E-commerce
8	Chemicals
7	Paper & Packaging
7	ESDM
5	Telecom
4	Automobile & Autocomp
4	Energy & Waste Mgmt
4	Defence & Aerospace
3	Ports & Shipping



# Invest India-Facilitation (2/2)



## TOP SECTORS

%	Sectors
66	Roads & Highways
13	Biotechnology
12	Medical Devices
8	Tourism, Hospitality & Wellness



**INVEST INDIA**  
World's most awarded IPA

**GOVERNMENT**

Centre /  
States

Foreign Missions /  
Agencies

**INDUSTRY**

Associations /  
Corporates

Professional  
Advisors / Academia

Awareness &  
Engagement

Business  
Advisory

Strategy &  
Implementation

Investor  
Aftercare

Long term  
partnership

148,258 Business Requests

33 States & UTs

116 Nations

39 Sectors



UNCTAD Award for World's Best Practice  
IPA 2016



AIM Award for Best IPA in South Asia, East  
Asia, Oceania  
(2016, 2017, 2018)





# INVEST INDIA

World's most awarded IPA

[www.investindia.gov.in](http://www.investindia.gov.in)

 @investindia

 Invest India

 investindiaofficial

 @investindia2017